



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 40  
AGENDA DATE: Thu 01/27/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12 -month supply agreement with HANSON PIPE & PRODUCTS, Austin, TX, for reinforced concrete pipe for the Watershed Protection and Development Review Department in an amount not to exceed \$141,640.36, with two 12-month extension options in an amount not to exceed \$141,640.36 for a total contract amount not to exceed \$424,921.08.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$94,427 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Watershed Protection and Development Review Department. Funding for the remaining four months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:**for Watershed Protection **AUTHORIZATION:** Vickie Schubert  
and Development  
Review;

**FOR MORE INFORMATION CONTACT:** R. C. Hernandez, Senior Buyer, 974-6434

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest qualified bid of 2 received

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply agreement will provide reinforced concrete pipe in various sizes to be used by the Field Operations Division of the Watershed Protection and Development Review Department. This contract also includes reinforced concrete rectangular conduits (box culverts), reinforced concrete manhole sections, pre-cast reinforced concrete inlets and associated fittings in various lengths and sizes required for the repair and replacement of the City's stormwater drainage system. These products are essential for the reduction and prevention of flooding and erosion in roadways, of property and in open waterways.

This supply agreement will help to insure that reinforced concrete pipe is readily available so that required repairs and maintenance can be made in a timely manner. Because the material is large, bulky and difficult to store, the contractor will deliver it to the City's Watershed Field Operations at 6301 Harold Court, Site C. Small quantities required by the City may be picked up at that location.

Hanson Pipe & Products is the only regional manufacturer that is currently producing all types of pipe requested by the solicitation and being supplied under this contract.

MBE/WBE solicited: 4/2

MBE/WBE bid: 0/0



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**BID TABULATION**

Reinforced Concrete Pipe  
IFB No. RH05100001  
(93 Line Items)

<u>Vendor</u>	<u>Line Items</u>	<u>Total</u>
<b>HANSON PIPE &amp; PRODUCTS AUSTIN, TEXAS</b>	<b>1 – 93</b>	<b>\$141,640.36</b>
Hydro Conduit of Texas, LP Castroville, Texas	1 – 93	*140,009.71

\*Did not bid on all line items as required by the solicitation.

**PRICE ANALYSIS**

- a. Low qualified bidder.
- b. Fourteen notices were sent including four MBEs and two WBEs. Three bids were issued. Two bids were received with no MBE/WBE responding.
- c. The previous contract awarded December 2001 average unit price was \$247.75; new contract average unit price bid of \$301.32. This represents an approximate increase of 22% which can be attributed to the rise in cost of steel and fuel.

**APPROVAL JUSTIFICATION**

- a. Low bidder.
- b. The Watershed Protection & Development Review Department concurs with the recommended award herein.
- c. Advertised in the Austin American-Statesman and Internet.